

Ad Rates:

St. Paul Voice

Advertising Rates:	<u>1 time:</u>	<u>6 times:</u>	<u>12 times:</u>
		<i>per issue</i>	<i>per issue</i>
<i>Net Column Inch Rate</i>	\$25.20	\$23.11	\$21.69
1/16th page (3 3/8"x3")	\$151.20	\$138.66	\$130.14
1/8th page (5"x3 1/2")	\$264.60	\$242.66	\$227.75
1/4 page (5"x7")	\$529.20	\$485.31	\$455.49

Special Half Page (10 1/4"x7" or 6 3/4"x10") **\$910.98**

Special Full Page (10 1/4"x14") **\$1,821.96**

Combination rate for all publications: \$57.89

Color charge: Add \$75 for 1/16 page and smaller; \$150 for 1/8 page or \$300 for 1/4 page and larger

Preprinted inserts: \$80 per thousand. Single sheet. Larger sizes by quote.

Circulation: 16,500

Distribution: The St. Paul Voice is distributed free to every home and apartment in West St. Paul, The West Side and Mendota Heights, as well as high traffic businesses. Distribution includes zip codes 55107 and 55118.

La Voz Latina

Advertising Rates:	<u>1 time:</u>	<u>6 times:</u>	<u>12 times:</u>
		<i>per issue</i>	<i>per issue</i>
<i>Net Column Inch Rate</i>	\$15.70	\$14.25	\$12.69
1/16th page (3 3/8"x3")	\$94.20	\$85.50	\$76.14
1/8th page (5"x3 1/2")	\$164.85	\$149.63	\$133.25
1/4 page (5"x7")	\$329.70	\$299.25	\$266.49

Special Half Page (10 1/4"x7" or 6 3/4"x10") **\$532.98**

Special Full Page (10 1/4"x14") **\$1,065.96**

Combination rate/all publications: \$57.89

Translations: \$40 per hour

Color charge: Add \$75 for 1/16 page and smaller; \$150 for 1/8 page or \$300 for 1/4 page and larger

Preprinted inserts: \$80 per thousand. Single sheet. Larger sizes by quote.

Circulation: 8,500 La Voz Latina is distributed free to every home on St. Paul's West Side (zip code 55107), the Twin Cities most established Latino community, as well as to apartments, Latino businesses and other high traffic points in the St. Paul and Minneapolis metro area. Distribution includes zip codes 55101, 55102, 55107, 55118, 55120, 55075, 55404, 55408, 55423.

Downtown St. Paul Voice

Advertising Rates:	<u>1 time:</u>	<u>6 times:</u>	<u>12 times:</u>
		<i>per issue</i>	<i>per issue</i>
<i>Net Column Inch Rate</i>	\$13.44	\$11.94	\$10.82
1/16th page (3 3/8"x3")	\$80.64	\$71.64	\$64.92
1/8th page (5"x3 1/2")	\$141.12	\$125.37	\$113.61
1/4 page (5"x7")	\$282.24	\$250.74	\$227.22

Special Half Page (10 1/4"x7" or 6 3/4"x10") **\$454.44**

Special Full Page (10 1/4"x14") **\$908.88**

Combination rate/all publications: \$57.89

Color charge: Add \$75 for 1/16 page and smaller; \$150 for 1/8 page or \$300 for 1/4 page and larger

Preprinted inserts: \$80 per thousand. Single sheet. Larger sizes by quote.

Circulation: 4,000

Distribution: The Downtown St. Paul Voice is distributed free to every apartment, condominiums and high traffic areas in St. Paul's historic Lowertown district and throughout downtown St. Paul. Distribution includes zip codes 55101, 55102.

South St. Paul Voice

Advertising Rates:	<u>1 time:</u>	<u>6 times:</u>	<u>12 times:</u>
		<i>per issue</i>	<i>per issue</i>
<i>Net Column Inch Rate</i>	\$15.70	\$14.25	\$12.69
1/16th page (3 3/8"x3")	\$94.20	\$85.50	\$76.14
1/8th page (5"x3 1/2")	\$164.85	\$149.63	\$133.25
1/4 page (5"x7")	\$329.70	\$299.25	\$266.49

Special Half Page (10 1/4"x7" or 6 3/4"x10") **\$532.98**

Special Full Page (10 1/4"x14") **\$1,065.96**

Combination rate/all publications: \$57.89

Color charge: Add \$75 for 1/16 page and smaller; \$150 for 1/8 page or \$300 for 1/4 page and larger

Preprinted inserts: \$80 per thousand. Single sheet. Larger sizes by quote.

Circulation: 8,500

Distribution: The South St. Paul Voice is distributed free to every home and apartment in South St. Paul (zip code 55075), as well as to high traffic businesses in South St. Paul.

Display Ads • Online Ads • Employment Ads • Preprinted Inserts • Free Ad Design

Online Ads (30 days): 300x250 tile \$130 | 300x600 tile \$260 | 970x250 tile \$520 | 970x250 skyscraper \$780

Low cost print options: Sponsorship ads - \$25 | Business Builder ads - \$50-\$95

Terms and Policies - Prepayment by credit card for first-time advertisers. When billed, payment is due in full in ten days of date of invoice. If payment is not received in 14 days, St. Paul Publishing Company will charge the credit card on file. The publisher reserves the right to accept or reject any editorial or advertising information submitted for publication. No deviation from the rate card for any advertiser. The publisher shall not be liable for slight changes or typographical errors that do not lessen the value of the advertisement. The publisher's liability for other errors or omissions in connection with an advertisement is strictly limited to publication of the advertisement in any subsequent issue or the refund of any monies paid for the advertisement. The advertiser and/or advertising agency agrees to defend and indemnify the publisher against any and all liability, loss or expenses arising from claims of libel, unfair competition, unfair trade practices, infringement of trademarks, copyrights, trade names, patents or proprietary rights or violation of rights or privacy resulting from the publication of the advertiser's advertisement.

Member of the Minnesota Newspaper Association

FIRST QUARTER

January

Published: Dec. 26
 Ad Deadline: Dec. 15
 Camera Ready: Dec. 19
 Editorial: Dec. 8

Editorial Focus

- Year in Review

Advertising Promotions

- St. Paul Winter Carnival
- School Choice Guide

February *High Readership!*

Published: Jan. 29
 Ad Deadline: Jan. 19
 Camera Ready: Jan. 23
 Editorial: Jan. 12

Editorial Focus

- Family/Relationships

Advertising Promotions

- Valentine's Day
- Lent

March

Published: Feb. 26
 Ad Deadline: Feb. 16
 Camera Ready: Feb. 20
 Editorial: Feb. 9

Editorial Focus

- Commerce

Advertising Promotions

- Home Improvement
- Tax & Finance

SECOND QUARTER

April

Published: March 25
 Ad Deadline: March 15
 Camera Ready: March 19
 Editorial: March 8

Editorial Focus

- Transportation

Advertising Promotions

- Spring Art Crawl

May *High Readership!*

Published: April 22
 Ad Deadline: April 12
 Camera Ready: April 16
 Editorial: April 5

Editorial Focus

- State of the City

Advertising Promotions

- Cinco de Mayo Fiesta

June

Published: May 28
 Ad Deadline: May 17
 Camera Ready: May 21
 Editorial: May 10

Editorial Focus

- Summer Event Guide

Advertising Promotions

- Summer Event Guide
- Explore West St. Paul

THIRD QUARTER

July

Published: June 24
 Ad Deadline: June 14
 Camera Ready: June 18
 Editorial: June 7

Editorial Focus

- Housing

Advertising Promotions

- Kaposia Days
- Summer Events

August *High Readership!*

Published: July 22
 Ad Deadline: July 12
 Camera Ready: July 16
 Editorial: July 5

Editorial Focus

- Education

Advertising Promotions

- Back to School

September

Published: Aug. 26
 Ad Deadline: Aug. 16
 Camera Ready: Aug. 20
 Editorial: Aug. 9

Editorial Focus

- Culture & Diversity

Advertising Promotions

- Home Improvement
- Mexican Independence

FOURTH QUARTER

October *High Readership!*

Published: Sept. 23
 Ad Deadline: Sept. 13
 Camera Ready: Sept. 17
 Editorial: Sept. 6

Editorial Focus

- Community Events

Advertising Promotions

- On the Road Again
- Fall Art Crawl
- Hispanic Heritage Month

November

Published: Oct. 28
 Ad Deadline: Oct. 18
 Camera Ready: Oct. 22
 Editorial: Oct. 11

Editorial Focus

- Elections

Advertising Promotions

- Veterans Day
- Thanksgiving

December

Published: Nov. 25
 Ad Deadline: Nov. 15
 Camera Ready: Nov. 19
 Editorial: Nov. 8

Editorial Focus

- Holidays/Traditions

Advertising Promotions

- Holiday Event Guide

Connecting businesses to our loyal readers since 1966!

THANK YOU for using our newspaper group as a cost-effective advertising medium.

We sincerely appreciate the trust you're placing in us and we look forward to helping you see a return on your advertising investment. We've taken the time to exhaustively study our markets so we can most effectively assist you in advertising to the audiences we reach. We look forward to working with you on your next advertising promotion and to establishing a relationship with you as an effective partner in your overall advertising program.

The St. Paul Voice

The St. Paul Voice has a rich history of providing the best local news and advertising coverage for St. Paul's West Side, West St. Paul, Mendota Heights, Sunfish Lake and Lilydale. This newspaper was founded in 1966 with the intent of informing local residents of community news and events, and to celebrate the accomplishments of individuals and organizations within the community. Today, we still accomplish the same goals as those of our founders but continu-

ally adapt to stay fresh and meet the needs of our readership.

The community we serve is very diverse both racially and socioeconomically and provides numerous exciting editorial and marketing opportunities that are atypical to community newspapers. It's thrilling to know that the 48,500 people who live in the homes we distribute to each month trust us and look to us for information that helps them be better informed citizens and consumers.

The Downtown St. Paul Voice

We started the Lowertown News in 1994 to serve St. Paul's Lowertown District, a neighborhood that achieved national recognition as one of the most vibrant and fastest growing urban villages in the United States. At that time there were 4,000 people living in downtown St. Paul, and most lived in Lowertown.

Today, more than 10,000 people live in downtown St. Paul in new and renovated apartments and condominiums, and high numbers of people continue to move to the city for its charm and convenience.

To better reflect our desire to be the community newspaper for downtown St. Paul, we changed the name of the Lowertown News to the Downtown St. Paul Voice in June 2004. We are excited to provide a newspaper that meets the needs of the growing and vibrant downtown residential and business community.

South St. Paul Voice

Established in June 2004, this newspaper serves the community of South St. Paul, a suburban community with small town roots. Although it is located just minutes from downtown St. Paul, South St. Paul has held on to its own identity and continues to nurture itself that way. It is this sense of community pride that prompted us to answer the call of the residents and business owners who wanted their own community newspaper. Our editorial content focuses solely on the issues, activities and personalities of South St. Paul. This focus ensures high readership of your advertising message when marketing to the 20,000-plus residents of the city.

La Voz Latina

La Voz Latina is a Spanish language newspaper that is delivered to key Latino centers in the Twin Cities; including homes, apartment complexes and businesses. It was founded in September 1997 to meet the needs of the fastest growing audience in the Twin Cities.

In 2003, the Latino population became the largest ethnic population in the United States, and demographers report that it continues to grow faster than the general population. According to Census data, the Latino population in Minnesota makes up approximately 6 percent of the state's population. Two-thirds live in the Twin Cities metropolitan area, and 6 in 10 have their origins in Mexico. We are the only Spanish-language newspaper that is home delivered to the Twin Cities oldest and most established Latino neighborhood, St. Paul's West Side. The West Side is home to nearly 5,000 Latino residents, and District del Sol, a vibrant Latino shopping district and site of the hugely popular Cinco de Mayo Fiesta.

Placing an ad is easy. Let's get started.

Choose your publication(s)

- The St. Paul Voice
- Downtown St. Paul Voice
- South St. Paul Voice
- La Voz Latina

Choose your ad size

- 1/16 page
- 1/8 page
- 1/4 page
- Half page
- Full page
- Business Builder (\$40-\$95)
- Business Directory (\$50)
- Sponsorship (\$25)

Choose your color

- Black and white
- Full color

Submit your ad copy

- To submit your own ad, email us a high resolution pdf file. Color ads must be in CMYK.

- To take advantage of our **free ad design service**, email us your ad copy, a high resolution image of your logo and any requested photos or artwork. Our service includes professional copywriting and stock artwork. If you want us to purchase a specific image elsewhere, that cost will be added to your invoice.

Ask about available discounts

- New client** - save on your first ad
- Loyalty discount**
- Community Celebration Package**
Each of the communities we serve has an annual celebration and we provide complete editorial coverage. These issues offer high readership and allows you to show your community support.

Questions? Call us today.

We're here to help. Call 651-457-1177.

What we offer:

Access to 37,500 homes in the greater St. Paul area and the Latino audience of the Twin Cities

A respected and trusted medium
We've provided comprehensive coverage of the communities we serve since 1966 – over half a century! We know our market like nobody else.

Professional ad consultation
We know what it takes to make an ad successful. We offer free ad design and consultation to make sure your ad gives you a return on your investment.

Experience
When you call the St. Paul Publishing Company, you'll reach professionals who work in our community. We are a family-owned business and take great pride in offering first-class customer service and treating our clients like friends. Are you new to marketing? We'll gladly take the time to explain the process. Have you been around the block? We'll quickly give you the information you need to make the process quick and easy.